

Rani Rashmoni Green University
MBA 1st Semester Examination, 2025
Subject: Principles of Management and Organizational Behavior
Course code: MBA-101 (Unit: _____)

Time: 2 Hours

Full Marks: 40

1. Answer any four questions from the followings:

2×4 =8

- a) Define management.
- b) What are the different levels of management?
- c) Define long-term and short-term planning.
- d) Define Leadership.
- e) What do you mean by feedback control?
- f) Define Conflict.

2. Answer any four questions from the followings: 4×4 =16

- a) Discuss in brief the steps of Planning.
- b) What are the principles of direction?
- c) Discuss the importance of co-ordination in management.
- d) Explain Maslow's Need Hierarchy theory of motivation?
- e) What are causes of resistances to change?
- f) What do you mean by Span of Control? State the factors affecting it.

3. Answer any two out of four questions from the following:

2x8=16

- a) Explain the contribution of Henry Fayol in the field of management.
- b) Define Controlling. What are the steps of Controlling?
- c) Explain the determinants of individual behavior.
- d) Explain the stages of group development?